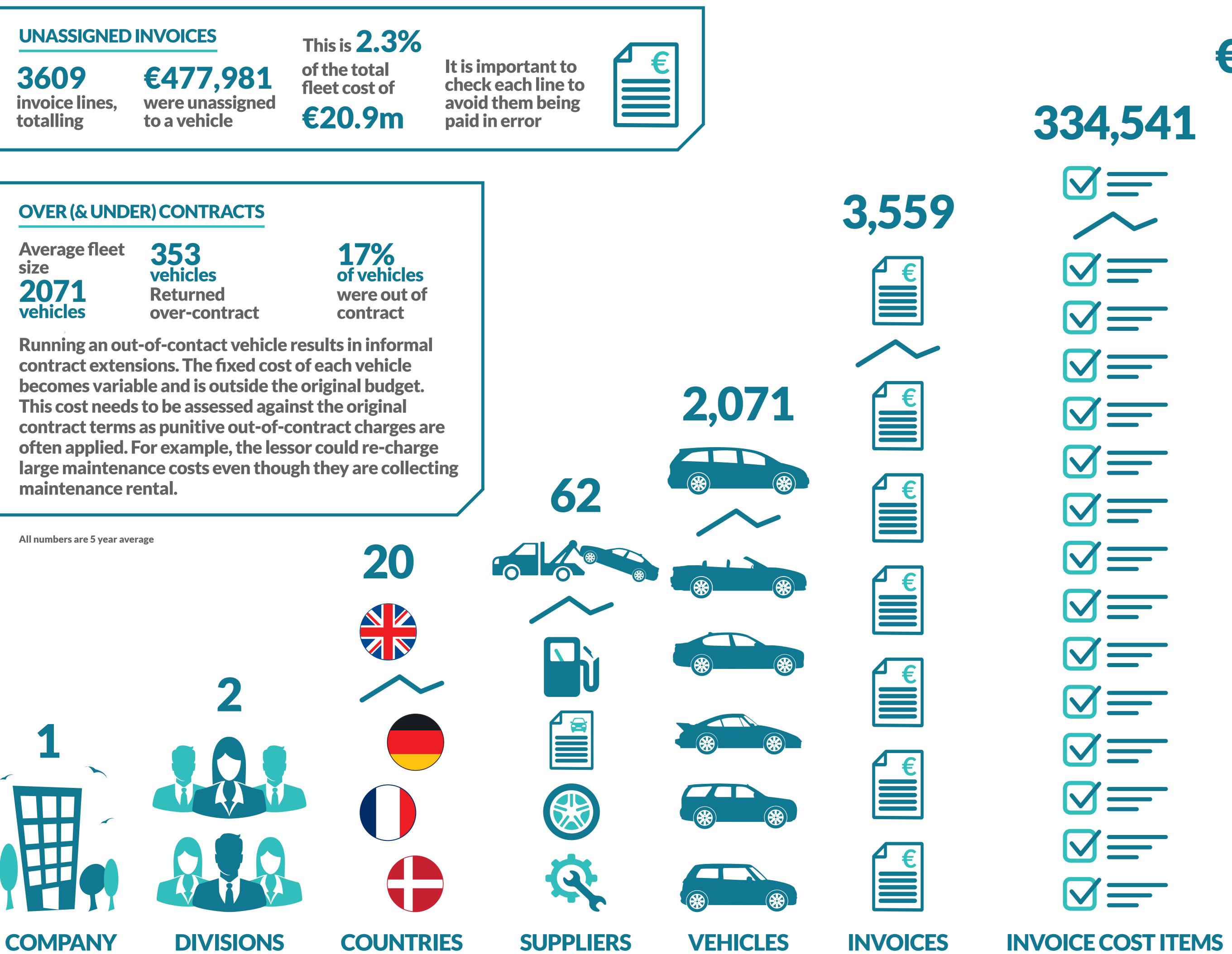
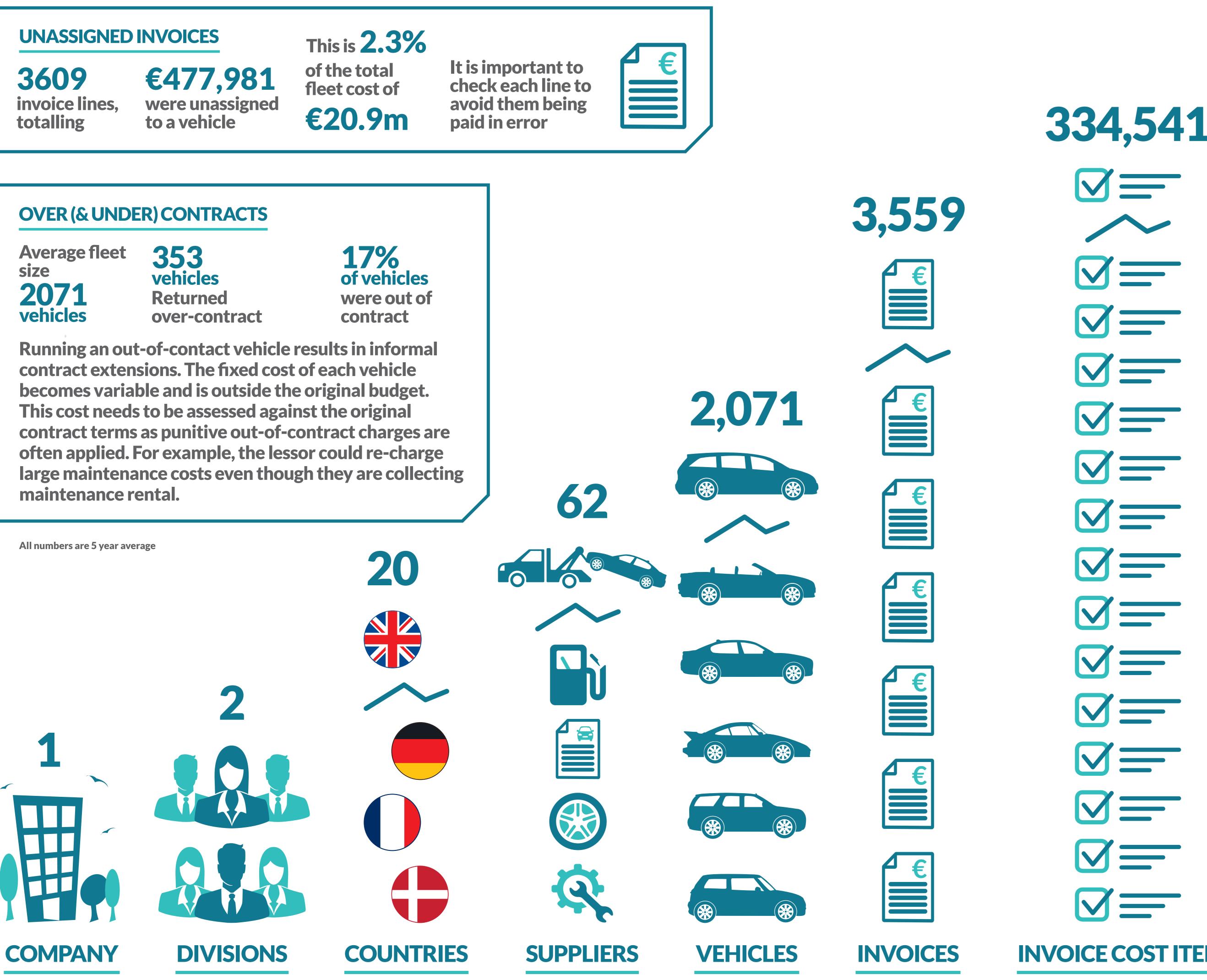


This tells the story of a well-known multi national's European car fleet – a fleet of over **2000** vehicles and costing over **€20m** per year. We looked at their fleet data for the last 5 years and applied some big data analysis to see what it would tell us. The results are pretty startling – unplanned, variable costs account for 24% of overall fleet spend, 17% of vehicles are out-of-contract and 2.3% of total fleet cost is unassigned to a particular vehicle. Costs like these, which are outside the contract, can attract additional margin and fees from the supply chain; resulting in substantial cost creep.





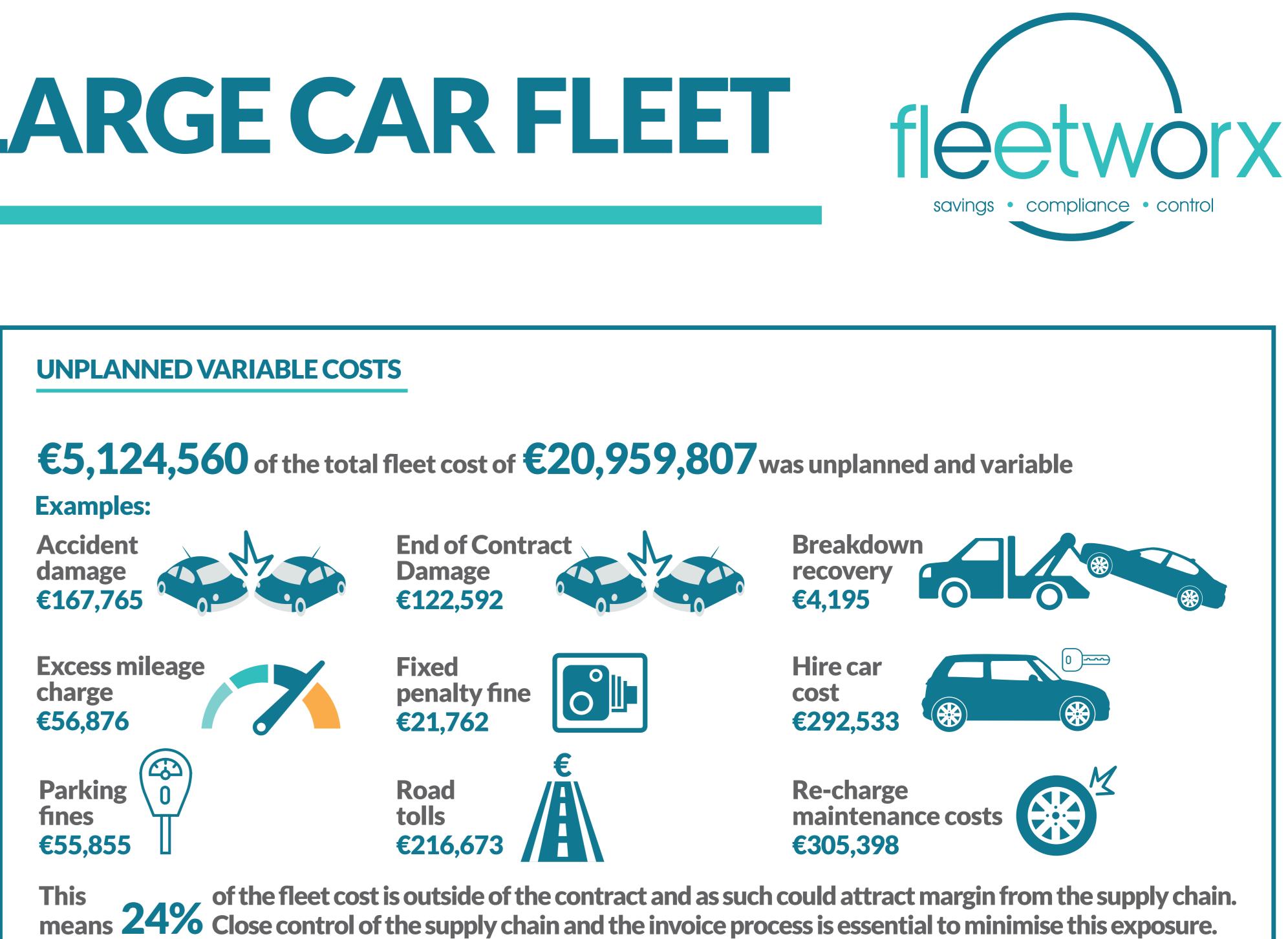
These numbers demonstrate the fluid nature of a large car fleet where costs are constantly changing. The creation of a water-tight original contract becomes essential to avoid taking on additional cost.

EXPOSED - THE HIDDEN COST THREATS IN A LARGE CAR FLEET

€20,959,807







EXCESS MILEAGE CONTRACT RE-WRITES (2015)

184 contracts had mileage added

3,656,996 miles were added

41 contracts had mileage removed

1,194,667 miles were removed

ABOUT FLEETWORX

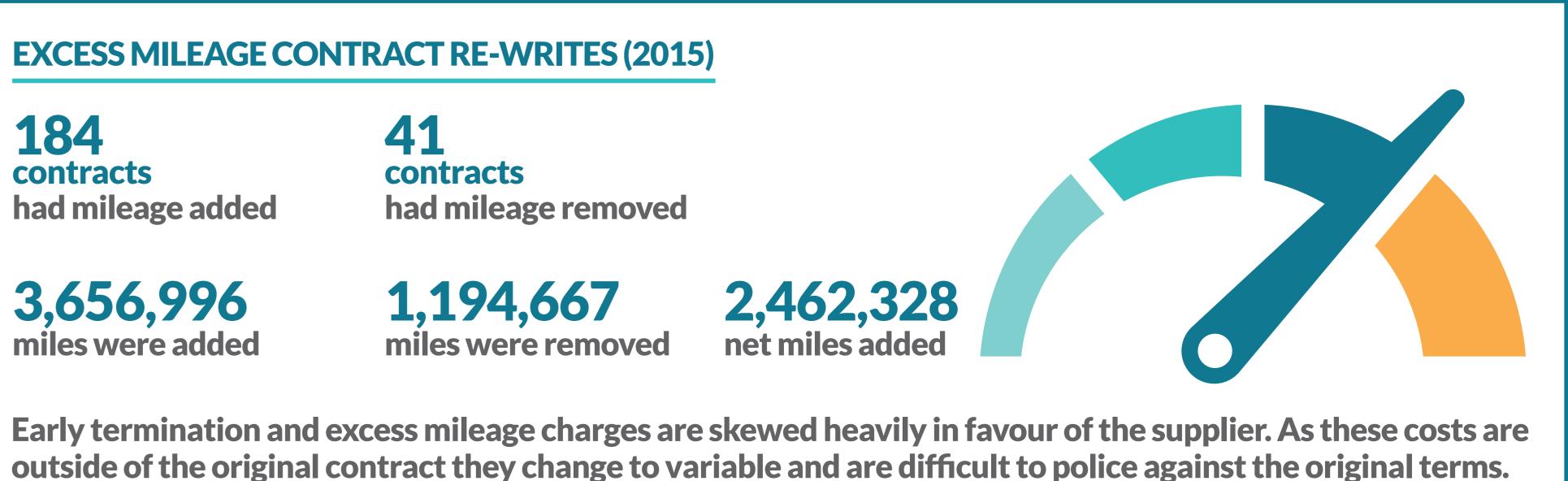
Fleetworx is a unique company car supply chain specialist. We provide client-side support in the design and delivery of cost-saving and carbon-saving company car policies.

Fleetworx supports organisations that need robust company car fleet management in the UK and across EMEA. Our expertise and practical influence spans the entire fleet supply chain, with the primary objective of delivering savings, compliance and control. Our focused and impartial approach is proven to deliver a significant return on investment.

To understand more about Fleetworx and how we can help you manage your company car fleet supply chain please contact Graham Rees or Tom Osborne for an informal chat.



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